



FYTD 2010 Total
(10/1/2009 - 8/31/2010)

**FY 2010 New Mexico
Lender Rankings &
Loan Activity**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$\$
<u>7(a) and ARC Loan Activity</u>				
Century Bank	46	\$3,192,600	1	9
Bank of the Southwest	29	\$9,132,500	2	2
BBVA Compass Bank	28	\$3,539,200	3	8
Wells Fargo Bank	27	\$11,408,200	4	1
Western Commerce Bank	24	\$3,651,900	5	7
First American Bank	16	\$5,288,400	6	3
The Bank of Clovis	11	\$5,119,000	7	5
Community 1st Bank Las Vegas	11	\$1,784,700	8	14
MyBank	9	\$788,000	9	29
Superior Financial Group	8	\$90,000	10	38
First Savings Bank	6	\$857,000	11	27
Excel National Bank	5	\$4,772,500	12	6
New Mexico Bank & Trust	5	\$1,174,700	13	25
Live Oak Banking Company	4	\$5,138,000	14	4
Citizens Bank of Las Cruces	4	\$2,438,500	15	10
Main Bank	4	\$2,335,000	16	11
CapitalSource Bank*	4	\$1,730,000	17	15
Bank of the Rio Grande	4	\$655,000	18	31
Pioneer Bank	4	\$410,000	19	33
Bank of the West	3	\$918,500	20	26
Valley National Bank	3	\$315,000	21	35
First New Mexico Bank - Las Cruces	3	\$94,600	22	37
Mountain America FCU	3	\$57,000	23	40
CIT Small Business Lending Corp.	2	\$2,052,600	24	12
Community South Bank	2	\$1,666,000	25	16
Western Bank - Alamogordo*	2	\$1,454,000	26	21
Lea County State Bank	2	\$1,400,000	27	22
Four Corners Community Bank	2	\$1,368,900	28	23
American State Bank	2	\$834,000	29	28
Union Savings Bank	2	\$585,000	30	32
Newtek Small Business Finance	2	\$300,400	31	36
Bank of America	2	\$40,000	32	43
United Western Bank	1	\$1,875,000	33	13
First Western SBLC, Inc.	1	\$1,602,000	34	17
Ridgestone Bank	1	\$1,600,000	35	18
American Business Lending, Inc.	1	\$1,500,000	36	19
Celtic Bank Corporation	1	\$1,471,300	37	20
First New Mexico Bank - Deming	1	\$1,318,300	38	24
The First National Bank of New Mexico	1	\$666,000	39	30
Western Bank of Clovis	1	\$349,900	40	34
United Central Bank	1	\$90,000	41	39
Borrego Springs Bank	1	\$50,000	Tied-42	Tied-41
Vectra Bank Colorado NA	1	\$50,000	Tied-42	Tied-41
AmBank	1	\$35,000	44	44
Grants State Bank	1	\$16,000	45	45
American Heritage Bank	1	\$10,100	46	46
Totals	293	\$85,224,800		

* First appearance in rankings this FY

** ARC Loan Activity was authorized to begin 6/15/09



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504 CDC Participation				
Capital CDC	25	\$8,750,000	1	1
Enchantment Land CDC	15	\$5,573,000	2	2
Front Range Regional Econ Dvpmnt Corp dba Colorado Lending Source, LLC	1	\$3,933,000	3	3
Total	41	\$18,256,000		
504 3rd Party Lender Participation				
Ironstone Bank	5	\$2,197,983	1	4
Century Bank	5	\$1,342,339	2	7
New Mexico Bank & Trust	4	\$1,505,652	3	5
Western Commerce Bank	2	\$1,442,500	4	6
Bank of America	2	\$1,003,000	5	8
Los Alamos National Bank	2	\$904,300	6	9
US New Mexico FCU	2	\$543,400	7	12
Wells Fargo Bank*	2	\$302,800	8	16
NM Educators FCU	2	\$255,400	9	18
The Loan Fund	2	\$207,705	10	21
Silverton Bank Insurance Services, LLC	1	\$6,500,000	11	1
Grants State Bank	1	\$2,618,700	12	2
Bank of the Southwest	1	\$2,359,601	13	3
Bank of the West	1	\$862,500	14	10
Centinel Bank of Taos*	1	\$692,787	15	11
The Bank of Clovis	1	\$467,635	16	13
Citizens Bank of Las Cruces	1	\$410,000	17	14
First Community Bank	1	\$355,000	18	15
Western Bank of Clovis	1	\$278,500	19	17
International Bank	1	\$225,000	20	19
Peoples Bank	1	\$214,097	21	20
Zions First National Bank	1	\$173,116	22	22
Bank '34	1	\$84,000	23	23
Total	41	\$24,946,015		
TOTAL SBA RELATED LOAN ACTIVITY FOR FY 2010				
		FYTD 10		FYTD 09
7(a) Loans	260	\$84,139,300	254	\$61,802,400
504 Loans - CDCs	41	\$18,256,000	40	\$16,978,000
SBA NM LOAN SUBTOTAL	301	\$102,395,300	294	\$78,780,400
ARC Loans**	33	\$1,085,500	8	\$266,700
SBA NM LOAN TOTAL	334	\$103,480,800	302	\$79,047,100
504 Loans - 3rd Party Lenders	41	\$24,946,015	40	\$23,472,390
TOTAL NM CAPITAL		\$128,426,815		\$102,519,490

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